

Should CBA in the public sector include tax distortions?

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CENTER FOR
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BEHAVIOR &
INEQUALITY

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Introduction

- Should CBA in the public sector include tax distortion costs?
- Government expenditures \Rightarrow need to raise revenue \Rightarrow effects on economic efficiency (tax distortions)?
- Marginal cost of public funds (MCF), skatteforvridningsfaktor, forvridningstillæg...
- Previous official CBA guidelines: MCF = 1,2 reduced to MCF = 1,1 in 2017
MCF = 1,1 \Rightarrow costs DKK 1,1 to raise DKK 1 in revenue because of tax distortion costs
- **New official CBA guideline:** MCF = 1,0 (no tax distortion costs)

Overview

- Traditional Public Finance literature
why we **need to** account for tax distortions
- Modern Public Finance literature
why we **should not** include tax distortions
- Conclusion and some final thoughts

Traditional approach

The Samuelson rule (Samuelson 1954)

Should we make the following public project?

Total private benefits: $\sum \text{MPB} = 55 + 55 = 110$

Total costs: 100

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The modified Samuelson rule

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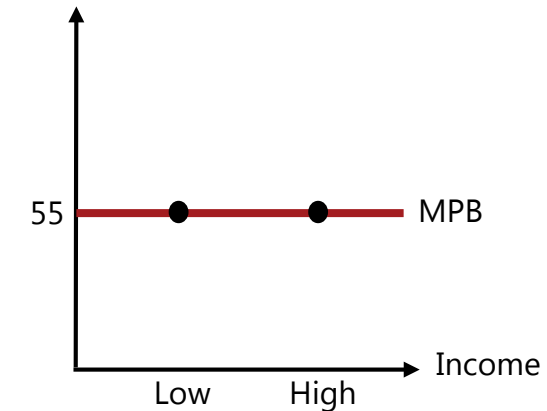
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Financed through a tax on income \Rightarrow

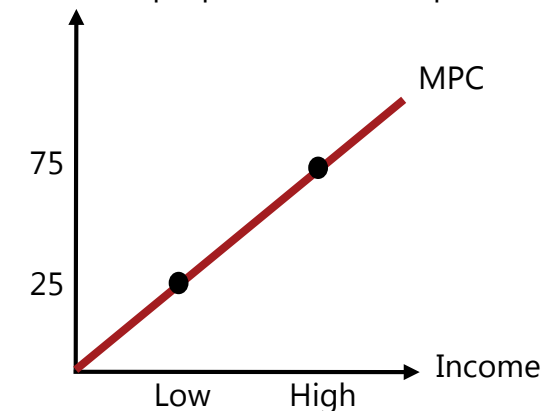
A. Distribution of benefits/price willingness

Effect of expenditures on private welfare



B. Distribution of costs:

Effect of proportional tax on private welfare



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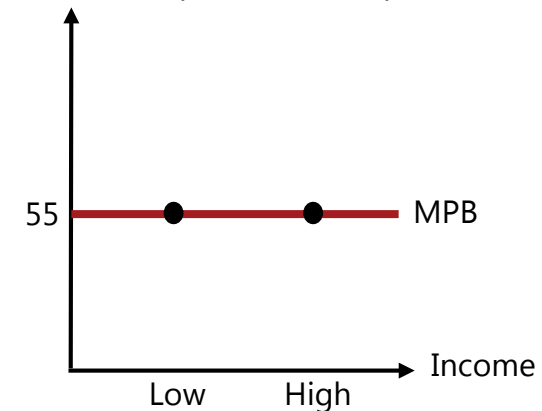
Financed through a tax on income \Rightarrow

Total private costs: $\sum \text{MPC} = 25 + 75 = 100$

Samuelson: $110 > 100 \Rightarrow$ **YES**

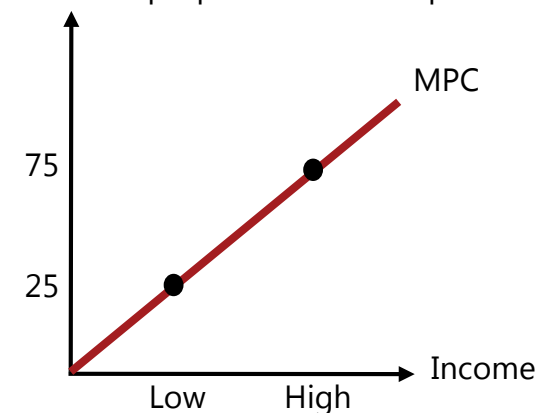
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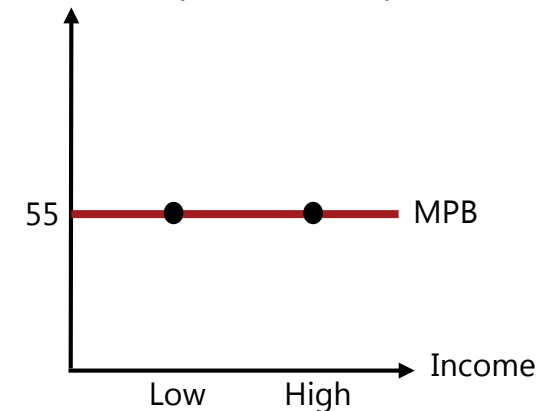
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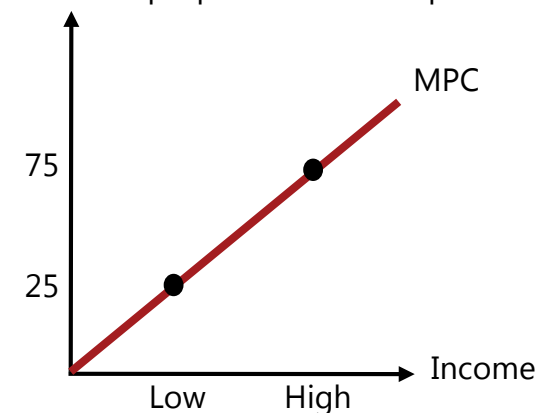
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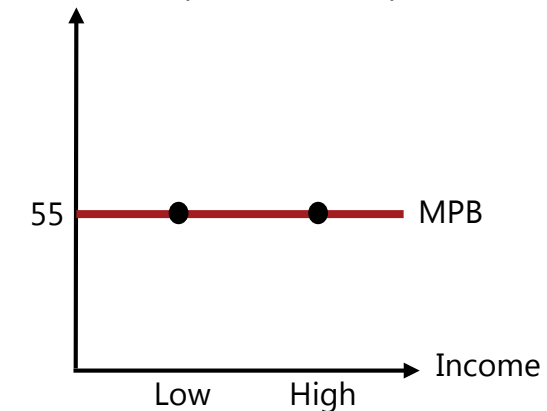
BUT tax distortion $\Rightarrow \text{MCF} = 1.2$

Total costs: $\sum \text{MPC} \times \text{MCF} = 100 \times 1.2 = 120$

Modified Samuelson: $110 < 120 \Rightarrow$ **NO**

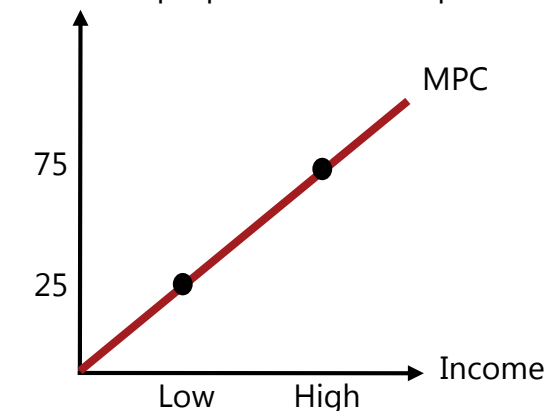
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Conclusion: We need to account for tax distortions

Size of MCF / tax distortions?
$$\text{MCF} = \frac{1}{1 - \frac{m}{1 - m} \varepsilon}$$

With $m=50\%$ and $\varepsilon=0,1$, we get $\text{MCF} = 1,1$

With $m=60\%$ and $\varepsilon=0,1$, we get $\text{MCF} = 1,2$

(Stiglitz and Dasgupta 1971,
Atkinson and Stern 1974,
Browning, 1976)

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Problems

- Includes social costs of proportional taxation (distortion), but not social benefits (redistribution) \Rightarrow tax system is inoptimal within the model
- No reason to finance uniform benefits with proportional taxes \Rightarrow may reject Pareto improvements

Traditional approach

Accounting for inequality, progressive taxation, effect of expenditures on labor supply...

Further research (Dahlby 1998, Slemrod and Yitzhaki 2001, Gahvari 2006, Kleven and Kreiner 2006) \Rightarrow

Proposition

A marginal expansion of a public good is desirable iff

$$\frac{\int_n \omega(n) MRS_{cg} f(n) dn}{1 - \int_n m \frac{\partial z}{\partial g} f(n) dn} \geq \frac{\int_n \omega(n) s(n) f(n) dn}{\int_n \left(1 - \frac{m}{1-m} (\Phi \cdot \varepsilon^c - \eta)\right) s(n) f(n) dn}$$

where ε^c is the compensated elasticity of taxable income w.r.t. to $1 - m$ and η is the income elasticity.

Traditional approach

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where ε^c is the compensated elasticity of taxable income w.r.t. to $1 - m$ and η is the income elasticity.

Problems

- Relies on subjective weighting of interpersonal comparisons
- Close to useless in practise

Traditional approach

Accounting for inequality, progressive taxation, effect of expenditures on labor supply...

What then?

Traditional approach

Accounting for inequality, progressive taxation, effect of expenditures on labor supply...

What then?

Impose additional assumptions:

- Same social weights on all individuals, $w(n) = 1$ for all n
- Proportional tax system
- No effect of government consumption on labor supply, homogeneous elasticities...

Then we obtain
$$\text{MCF} = \frac{1}{1 - \frac{m}{1 - m} \varepsilon}$$

Can be applied in practise ... but relies on ridiculous assumptions!

Modern approach

Hylland and Zeckhauser 1979, Christiansen 1981, Boadway and Keen 1993, Kaplow 1996, 2004, Kreiner and Verdellin 2012, Jacobs 2018

Two ways forward

I. Tax reform method

Adjust taxes to keep inequality unchanged \Rightarrow Is it possible to make everyone better off (Pareto improvement)?

II. Optimal tax method

Set taxes optimally \Rightarrow distortionary costs of taxation are balanced against inequality concerns (reason to have distortionary taxation within the model)

Modern approach

Adjust taxes to keep inequality unchanged

Should we make the public project?

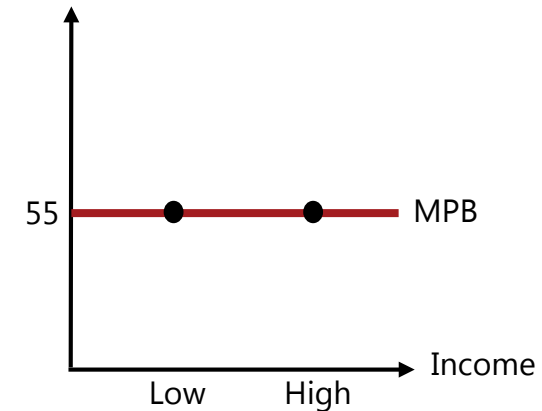
Private benefits: $\sum MPC = 55 + 55 = 110$

Use the same income profile for costs as for benefits when financing gov. expenditures \Rightarrow

Private costs: $\sum MPC = 50 + 50 = 100$

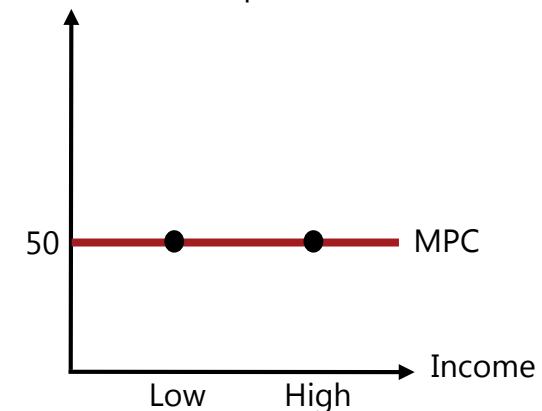
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Tax distortion: $MCF = 1$

Total costs: $\sum MPC \times MCF = 100$

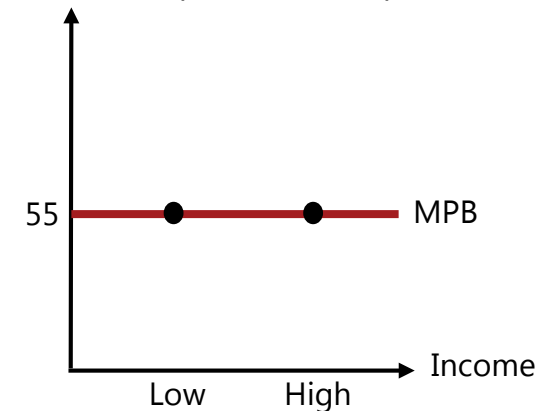
Back to Samuelson: $110 > 100 \Rightarrow$ **YES**

This is a Pareto improvement!

Rejected by the traditional approach!

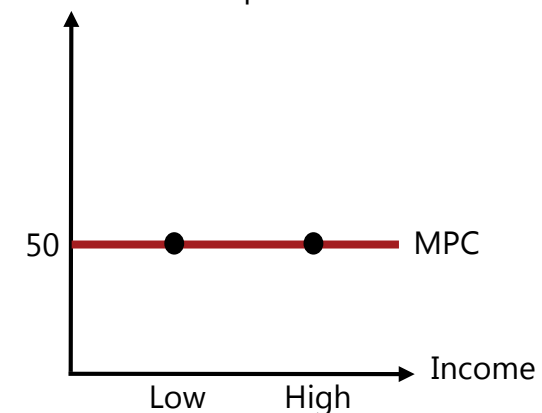
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Modern approach

Adjust taxes to keep inequality unchanged

What if benefits are increasing with income?

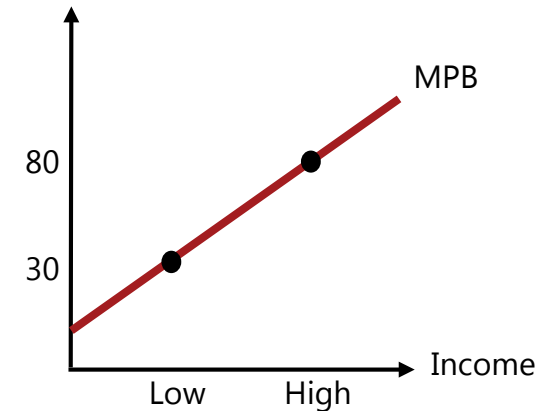
Private benefits: $\sum MPC = 30 + 80 = 110$

Private costs: $\sum MPC = 25 + 75 = 100$

Tax distortion?

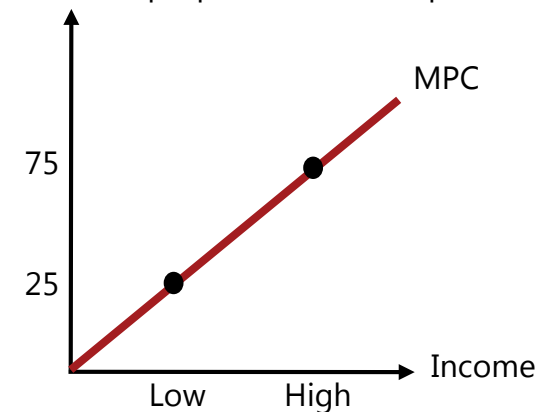
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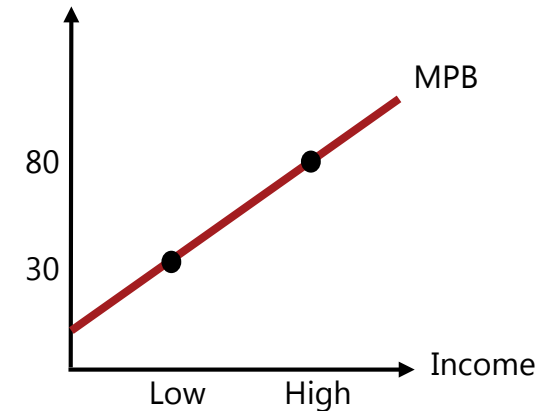
Higher MC from working because of tax increase, but also higher MB because the expenditures are valued more by high-income people

Should not include tax distortions

Back to Samuelson: $110 > 100 \Rightarrow \text{YES}$

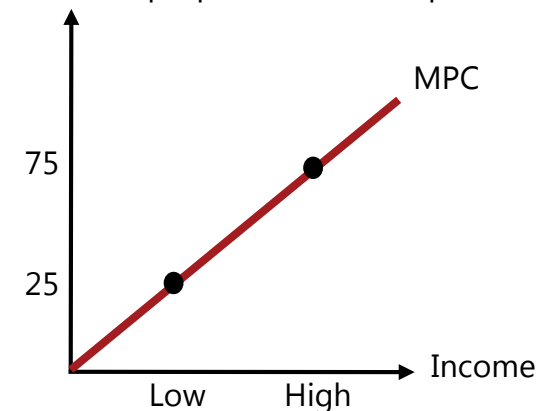
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Modern approach

Optimal tax method

In an optimal tax system, the marginal social costs of tax distortions equals the marginal social benefits of redistribution \Rightarrow

$$SMC_{\text{Tax distortion}} = SMB_{\text{Redistribution}}$$

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Should we make the public project?

Direct benefits of project: $\sum MPB = 110$

Direct costs of project: 100

Modern approach

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$$SMC_{\text{Tax distortion}} = SMB_{\text{Redistribution}}$$

Should we make the public project?

Direct benefits of project: $\sum MPB = 110$

Direct costs of project: 100

Make the project iff $110 + SMB_{\text{Redistribution}} > 100 + SMC_{\text{Tax distortion}}$

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Should we make the public project?

Direct benefits of project: $\sum MPB = 110$

Direct costs of project: 100

Make the project iff $110 + \cancel{SMB_{\text{Redistribution}}} > 100 + \cancel{SMC_{\text{Tax distortion}}}$

Should not include tax distortions social cost of distortionary tax offset by distributional gains

Back to Samuelson: $110 > 100 \Rightarrow \text{YES}$

Modern approach

Aber dabei

Corlett-Hague 1953, Kreiner and Verdellin 2012

We should deviate from the basic Samuelson rule if there is a correlation between ability, conditional on income, and the marginal willingness to pay for the public good

- If high-ability persons, conditional on income, put (lower) higher value on a certain public good then $MCF > 1$ ($MCF < 1$)
- Given ignorance about the relevant correlations, the Samuelson rule seems to be the natural benchmark for policy evaluation (same argument normal used for homogenous commodity taxation) \Rightarrow Should not include tax distortions

Conclusion and some final thoughts

According to the modern public finance literature cost-benefit analysis in the public sector should not include tax distortions unless strong prior on correlation between ability and the marginal willingness to pay for the public good conditional on income

Revival of the old Musgrave view on government: “redistributive and allocative branches of government can be dealt with separately” (Musgrave 1959)

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According to the modern public finance literature cost-benefit analysis in the public sector should not include tax distortions unless strong prior on correlation between ability and the marginal willingness to pay for the public good conditional on income

Revival of the old Musgrave view on government: “redistributive and allocative branches of government can be dealt with separately” (Musgrave 1959)

Other potential reasons to deviate from the simple Samuelson rule?

- Tax administration
- Horizontal equity / preference heterogeneity
- No price system to allocate public expenditures \Rightarrow efficiency loss

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